

## Schedule of Events

### TUESDAY, APRIL 25

Noon - 6 PM

#### Event Registration

Hunter Ballroom Foyer

6:30 - 8:30 PM

#### Welcome Reception - *sponsored by Sherwin-Williams*

Gulf Lawn

Drinks and heavy hors d'oeuvres while enjoying oceanfront views.

### WEDNESDAY, APRIL 26

7 AM - Noon

#### Event Registration

Hunter Ballroom Foyer

7 - 8 AM

#### Networking Breakfast

Hunter Ballroom

8 - 8:15 AM

#### Welcome to the Signatory Contractors' Conference

Hunter Ballroom

**Clark Anderson, FCA International Chairman of the Board and Swanson & Youngdale Board Member**

8:15 - 9:15 AM

#### A Detailed Look into the Real Estate Development Process

*Opportunities in preserving America's legacy architecture*

Hunter Ballroom

**Steve Smith, FAIA, Founder and CEO of the Lawrence Group**

Learn how an architect turned developer approaches real estate development of historic buildings from conceptualization and vision, through financial projections and financing and finally to design and construction. See how the interconnection of design and construction cost is linked to financing and value, and how subcontractors can play an increasingly valuable role in the process.

9:15 - 10:15 AM

#### Show Me The Money (Supply)

*Major factors shaping our industry*

Hunter Ballroom

**Anirban Basu, CEO of Sage Policy Group**

An in-depth analysis of the major factors shaping the construction industry's economic outcomes, including central bank policymaking, worker attitudes, business confidence, and geopolitics. See the forecast for the year to come highlighting the major risk factors employers, customers, and suppliers will likely encounter.

10:15 - 10:30 AM

## Networking Break

10:30 - 11:30 AM

## Contractor Financial Understanding and Business Banking

*The financial advantage to your signatory business*

**Hunter Ballroom**

See how further understanding of your company's financials can help you with operating your business, growing your business, and making your business stronger for future succession or acquisition.

11:30 AM - Noon

## Contractor Legislative and Regulatory Insight

*Protecting the interests of signatory contractors*

**Hunter Ballroom**

**Mike Oscar, FCA International Director of Legislative Affairs**

Insight on key legislative and regulatory issues impacting your business, and the process your international association takes to protect your interests.

Noon - 1 PM

## Chairman Appreciation Luncheon

**Hunter Ballroom**

1 - 2 PM

## Painting Industry Meeting

**Harbor Ballroom A**

[Download Meeting Agenda](#)

**Moderator: Fiorenzo Di Biase, Destra Painting & Coatings**

This working session will include industry standard updates with PCA and MPI along with mini-scaffolding, discussion on AMPP QP 9 and the impact of robotics.

## Drywall Finishing Industry Meeting

**Harbor Ballroom C**

**Moderator: Robert Negri, Clear Vision Solutions, LLC, FCA Subject Matter Expert**

This industry meeting will focus on industry technology, OSHA mini-scaffolding Drywall Finishing Council updates, along with other trade-specific key issues.

## Architectural Glass & Metal Industry Meeting

**Reef**

**Moderator: Jerry Haber, Owner of W&W Glass, LLC**

This working session will include an update on the NACC Certifications and workforce.

2 - 3 PM

## Sherwin-Williams Roundtable Discussion

*(contractors only)*

**Harbor Ballroom B**

## Association Executives' Council Meeting

*(invite only)*

**Cove**

**Dan Wienstroer, Executive Director of the St. Louis Painting & Decorating Foundation**

7:30 - 9:30 PM

## Sunset After Dinner Cocktails

**Gulf Lawn**

## THURSDAY, APRIL 27

7 - 8 AM

### Networking Breakfast

Hunter Ballroom

8 - 8:15 AM

### Signatory Contractor Industry Investment

*The results of our collective efforts*

Hunter Ballroom

**Anthony Darkangelo, FCA International CEO**

Get an update on the key collaborations, products and services developed specifically for your company and the advancement of signatory contractors of FCA.

8:15 - 9:15 AM

### When Lower Interest Rates = Higher Liabilities

*Understanding signatory contractor pension liabilities*

Hunter Ballroom

**Ben Ablin, Consulting Actuary of Horizon Actuarial Services and International Foundation of Employee Benefit Plans Board Member**

Having a pension plan or having no intention to withdraw can still carry liabilities for your business. Learn what every contractor should know about the impacts of unfunded and withdrawal liability on your business based on the way they're calculated.

9:15 - 10:15 AM

### Legally Running Your Construction Business While Limiting Personal Liability

*Signatory contractors' risk exposure*

Hunter Ballroom

**Steve Yoch, FCA Legal Counsel and Attorney/Partner at Felhaber Larson**

Learn how to avoid going "personal" and your options to do so without jeopardizing business opportunities. Understand how to limit the scope and impact with reasonable limitations when a personal guarantee cannot be avoided.

10:15 - 10:30 AM

### Networking Break

10:30 - 11:30 AM

### To Infinity and Beyond

*Industry Panel Discussion*

Hunter Ballroom

**Moderator:** Anthony Darkangelo, FCA International CEO

**Panelists:** Mike Cassidy, FCA Past Chairman, PCA Standards Committee | Todd Dotson, Tri-Council Development Fund

A focus on industry initiatives that are creating more market share including co-branding, review and marketing of the PCA Standards, an asset protection plan for wastewater treatment systems and SCOPE an industry platform developed to increase opportunities for direct to owner work.

11:30 AM - Noon

### FCA International and FCIF Annual Business Meeting

Hunter Ballroom

**Clark Anderson, FCA International Chairman of the Board and Swanson & Youngdale Board Member**

**Kevin Sutherland, FCIF Chairman and President of Commercial Floor Distributors, Inc.**

Noon - 1 PM

**Networking Lunch** - sponsored by PPG Industries  
Hunter Ballroom

12:30 - 1 PM

## Followup CRM Contractor Demo

Cove

**Erick Vargas, President of Followup CRM**

Get a firsthand look at a construction specific CRM that can easily track and grow your construction business opportunities.

1 - 2 PM

## Government Relations Update Meeting

Harbor Ballroom C

**Ken Ober, Government Relations Committee Co-Chair, Owner of Elite Painting**

**Bernie Gingras, Government Relations Committee Co-Chair, Executive Director of the New Jersey Glass & Metal Contractors Association**

This working session will provide an in-depth look at FCA's legislative and regulatory agenda, misclassification, workforce development, Private Public Partnerships and immigration reform.

## Industrial Coatings Industry Meeting

Harbor Ballroom A

[Download Meeting Agenda](#)

**Moderator: Tom Carney, TEC Protective Coatings**

This working session will include an update from AMPP Leadership, OSHA Blood Lead Level Proposed Rule and information on the industry infrastructure protection program.

## Flooring Industry Meeting

Harbor Ballroom B

This working session will include discussions about apprenticeship, workforce and industry certification programs.

2 - 3 PM

## Emerging Leaders' Meeting

Cove

**Tommy Cafiero, Chairman of the Emerging Leaders' Network**

## Peer Group Meeting *(invite only)*

Reef

5 - 6:30 PM

## Networking Happy Hour- Drinks At The Beach

Gulf Lawn

**FRIDAY, APRIL 28**

7 - 8 AM

## Networking Breakfast

Hunter Ballroom

8 - 11 AM

## Labor Management Symposium

*Collaborating to generate industry growth*

Harbor Ballroom A and B

**James Williams, IUPAT General President**

**Adam Boston, Chief Legal Officer of the IPAT Pension Fund**

**Terry Nelson, Fund Administrator of the IPAT Pension Fund**

**Chris Scheiblein, BS, CEAP, Director of the IUPAT Helping Hand Program**

**The Sandpearl Resort – Clearwater Beach, FL**  
**April 25-28, 2023**