



SIGNATORY CONTRACTORS CONFERENCE

SCHEDULE OF EVENTS

SCOTTSDALE, ARIZONA

MONDAY, MARCH 2

6:30 PM

Welcome Reception

TUESDAY, MARCH 3

7:00 AM

Breakfast

8:00 AM

Economic Outlook: Navigating Uncertainty

Bernard Baumohl, Chief Economist, The Economic Outlook Group

Bernard Baumohl examines today's economic and geopolitical uncertainty--- connecting the broader macroeconomic landscape to its implications for the construction industry across North America.

Back Office Solutions for Signatory Contractors

Anna Berger, Founder & CEO, Trayd

This session explores how signatory contractors can streamline operations using a single back-office platform designed with Collective Bargaining Agreements (CBAs) at the core. The focus is on simplifying complexity while maintaining accuracy and compliance.

Signatory Market Overview & Labor Cost Trends

Carey Peters, Executive Director, Construction Labor Research Council

A data-driven review of labor market conditions affecting signatory contractors, including wage settlements, labor availability and regional market dynamics across North America.

11:00 AM

SELECT YOUR SESSION:



AMPP Certifications: Building Practical, Trusted Standards Together

Alan Thomas, CEO, AMPP

A contractor-focused roundtable examining AMPP certification programs and how they align with contractor execution and end-user expectations. This session is designed to encourage open dialogue, understanding and collaboration moving forward.

Trayd

Anna Berger, Founder & CEO, Trayd

An interactive roundtable discussion allowing contractors to engage directly on operational challenges, technology adoption and back-office efficiencies specific to signatory contractors.

Government Affairs Committee Meeting

Bernie Gingras, Executive Director, New Jersey Glass & Metal Contractors Association and Ken Ober, Owner, Elite Painting, Inc.

This open committee meeting provides signatory contractors with direct insight into FCA International's 2026 legislative and regulatory priorities. This session will focus on policy issues shaping contractor operations across North America.

12:00 PM

Lunch

1:00 PM

Golf -TPC Scottsdale Pre Registration Required by Feb. 3

Join fellow attendees for an afternoon of golf and networking. Participation is limited to those who pre-registered by February 3. Box lunches will be provided on site prior to play, with a shotgun start at 1:00 p.m.

Open Afternoon

This afternoon is intentionally left open so you can meet, explore or recharge at your own pace. Find ideas on dining, activities and local attractions at www.experiencescottsdale.com.

6:00 PM

Evening Reception

WEDNESDAY, MARCH 4

7:00 AM

Breakfast

8:00 AM

Joint Leadership Address

Penny McDonald, President, Tri-State Painting Co., Inc. and Chairman of the Board, FCA International and **Gregg Smith**, General Secretary-Treasurer, IUPAT

Hear from both sides of the industry as Gregg Smith opens with a labor perspective on today's market, followed by Penny McDonald with a management outlook on the challenges and opportunities facing signatory contractors.

9:30 AM

SELECT YOUR SESSION:

Workforce Development & Recruitment

Shane Smith, General Vice President for Organizing, IUPAT and **Clark Anderson**, Board Member, S&Y Group



National Agreements

Mark Komaromi, General Vice President for Service, IUPAT and **Don Thomas**, President, Thomas Industrial Coatings, Inc.

LMCI Priorities and Initiatives

Anton Ruesing, Executive Director, LMCI and Director, iFTI and **Chris Scheiblein**, Director, LMCI
Thomas Corbett, President, ECL Engineered Coatings LTD

10:45 AM

Mutual Gains Bargaining

Penny McDonald, President, Tri-State Painting Co., Inc. and Chairman of the Board, FCA International and **Gregg Smith**, General Secretary-Treasurer, IUPAT

Pension Audit & Preparation

Dan Williams, Fund Administrator, IPAT Pension Fund and **Jerry Haber**, International Pension Trustee Co-Chairman, IPF (U.S.)

FTI Priorities and Initiatives

Anton Ruesing, Executive Director, LMCI and Director, iFTI and **Leon Fotakos**, Marinis Bros., Inc.

12:00 PM

Lunch

1:00 PM

SELECT YOUR SESSION:

Eastern Region

Paul Canning, General Vice President, IUPAT and **Jerry Haber**, International Pension Trustee Co-Chairman, IPF (U.S.)



Western Region

Mike Gutierrez, General Vice President, IUPAT and **Mike Mazzone**, President, Statewide General Contracting & Construction, Inc.

Central Region

Charlie Meadows, General Vice President, IUPAT and **Brad Pinchot**, Vice President, Frank Novak & Sons

2:00 PM

Labor/Management Recap with Beer Garden

& Refreshments

FCA International and IUPAT Leadership

3:30 PM

Women in Construction Roundtable

For the third time, FCA International is hosting a Women in Construction Roundtable bringing together contractors, leaders and allies for an open, honest discussion about culture, opportunity and collaboration in our industry.

Emerging Leaders Roundtable

Tommy Cafiero, Committee Chairman

A peer-driven conversation for the next generation of contractor leadership focused on growth, leadership and what's next for the industry.

THURSDAY, MARCH 5

7:00 AM

Breakfast

8:00 AM

**Legislative and Regulatory Insight for
Signatory Contractors**

Mike Oscar, Legislative Director, FCA International

FCA Annual Meeting
FCA International Board

The Contractor View - Where Do We Go Next
Panel Discussion

11:30 AM

Official Conclusion of the Conference
Safe travels!



MARCH 2 - 5, 2026

SCOTTSDALE MARRIOTT AT MCDOWELL MOUNTAINS

SCOTTSDALE, AZ